TAFT STOCK IS NOT ADVANCING

Suggestion That Ohio Man May Yet Go on

Honor Ex-Prondent But Has Other Plans

He Transport St. TriMiles San

WIND UP WITH SONG Says Her Affections Because She Had None



FREE

To Salesmen Traveling in Oklahoma!

MR. SALESMAN: Write Now for Your Copy of-

"Oklahoma Analyzed"

—The Valuable Book of Sales-Creating Charts That Will Help You Sell More Goods!

Don't let the hard-to-sell dealer get away with the comeback that there is "no market" for YOUR product in HIS territory-SHOW HIM! You can do it with our wonderful sales-creating book of charts, "OKLAHOMA ANA-LYZED," which visualizes the actual sales possibilities in each county in Oklahoma. Suppose you are selling tires, tubes, motor oils, or auto accessories - and the dealer tells you that there's not much of a market in HIS territoryyou immediately turn to the Motor Car chart and SHOW him that there are "so many hundreds or thousands" of cars right in his own county-more than he ever dreamed of. Suppose you are selling lighting plants-you turn to the chart showing the number and size of the farms in his county, and convince him that the business is there all right - if he will just stock your product and go after it.

No matter what product you are selling — whether it be prunes or phonographs, tea or tractors—you can, with these sales charts, point out to the dealer that there is really a worth-while market for YOUR product right in his own territory. Several hundred Oklahoma salesmen are RIGHT NOW using "OKLAHOMA ANALYZED" in their selling, with big profit to themselves. It's so much easier to get the order when you can prove to Mr. Dealer that a big market for your product exists right in his own territory. You really render the dealer a SERVICE—you show him how he can get more business, which means more and better business for YOU. And, the best part of it is, that "OKLAHOMA ANALYZED," as valuable as it is, does not cost you a penny-it is sent absolutely FREE-and you do not obligate yourself or your house by sending for it. But the supply is limited. Write us NOW-today-SUNDAYto be sure of getting a set of these charts. MAIL THE COUPON NOW!

The Oklahoma Farmer

OKLAHOMÁ SECTION OF

The Capper Farm Press

JOHN FIELDS, Editor M. L. CROWTHER, Adv. Mgr.

Continental Building, Oklahoma City

To Salesmen's Wives

If your husband is our on the territory so that he probably won't see this advertisement, we suggest that you fill in this couplor for him, and send it in to us. We can assure you that it will make hir with him when he gets his valuable irre book.

Level	M	- 11	This	Canaba	-NOW!
JUST	IV.	all	111115	Coupon	- N O W :

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